Peer mentoring is a one-to-one relationship between a mentor and a mentee, which allows transfer of knowledge, experience, and skills in achieving a specific objective and enables in-depth counselling and joint problem solving between the two participants.

Both mentor and mentee will benefit and grow from the peer mentoring process. The mentee will learn from the mentor’s expertise and strengthen competence, while the mentor can enhance their leadership and mentoring skills and at the same time establish valuable connections with another city and region.

Peer mentoring is composed of four (4) main steps and one preparatory step that need to be completed within a maximum period of nine (9) months. There is no minimum period established.

1. What is peer mentoring?
2. What are the steps in peer mentoring?
Participate in the learning programme and attend all four steps: Getting Started, Working Together, Meeting Up, and Moving Forward

STEP 0 | Preparatory Steps
1. Register in the Learning Platform (you will receive an invitation from Climate Kic)
2. Read this Peer Mentoring Booklet and get familiarised with the structure of the learning programme
3. Get familiarised with the Learning Plan
4. Fill out the Benchmark Survey
5. Agree on the date for the orientation session with the mentor and the facilitator
6. If there are questions or clarifications, contact the facilitator directly

STEP 1 | Getting Started
1. Prepare 1-2 slides about your experience for the Orientation Session
2. Participate in the Orientation Session
3. Get familiarised with the mentor’s experience by going through the presentation and the Step 1 of the Learning Plan
4. Ensure that the Benchmark Survey is completed at this step
5. Agree on the date for the Learning Plan Development session

STEP 2 | Working Together
1. Fill out the Step 2 of the Learning Plan
2. Participate in the Learning Plan Development session
3. Engage in developing the Learning Objectives with the mentor
4. Agree on a date for the Peer Mentoring Visit

STEP 3 | Meeting Up
1. Make travel and hotel arrangements based on financial guidelines, provide a record of expenses for reimbursement purposes to the finance coordinator (as described in Step 3)
2. Visit the mentor during the Peer Mentoring Visit
3. Fill out the Step 3 of the Learning Plan
4. Agree on the date for the Transferability & Evaluation session

STEP 4 | Moving Forward
1. Fill out the Step 4 of the Learning Plan
2. Participate in the Transferability & Evaluation Session
3. Work with the mentor and the facilitator in finalising the Learning Plan
4. Fill out the survey to evaluate the learning programme
5. Disseminate results back to your organisation

Peer Learning Programme

What are the responsibilities of the mentor?

STEP 1 | Getting Started
1. Prepare 1-2 slides about your experience for the Orientation Session
2. Fill out the Step 1 of the Learning Plan
3. Prepare a presentation about your projects using the financing scheme for the Orientation Session
4. Participate in the Orientation Session
5. Ensure that the Benchmark Survey is completed at this step
6. Agree on the date for the Learning Plan Development Session

STEP 2 | Working Together
1. Read the Step 2 of the Learning Plan (filled out by the mentee)
2. Participate in the Learning Plan Development session
3. Engage in developing the Learning Objectives with the mentor
4. Agree on a date for the Peer Mentoring Visit

STEP 3 | Meeting Up
1. Serve as a host city during the Peer Mentoring Visit: organise the learning activities and social events
2. Fill out the Step 3 of the Learning Plan
3. Prepare practical information for travel of the mentee and the facilitator; and arrange the venue, local transport, food, and other materials and logistics, based on financial guidelines
4. Provide a record of expenses for reimbursement purposes to the finance coordinator (as described in Step 3)
5. Conduct the Peer Mentoring Visit activities

STEP 4 | Moving Forward
1. Fill out the Step 4 of the Learning Plan
2. Participate in the Transferability & Evaluation Session
3. Work with the mentor and the facilitator in finalising the Learning Plan
4. Fill out the survey to evaluate the learning programme
5. Disseminate results back to your organisation

What are the roles in peer mentoring?

What are the responsibilities of the mentee?
Peer Learning Programme

1. Participate in the learning programme and attend all four steps: Getting Started, Working Together, Meeting Up, and Moving Forward
2. Write a summary of the proceedings of each step of the learning programme in preparation for the finalisation of the Learning Plan

STEP 0 | Preparatory Steps
1. Register in the Learning Platform (you will receive and invitation from Climate KIC)
2. Get familiarised with the structure of the learning programme and the materials
3. Understand the learning objectives of the mentee, and the experience of the mentor
4. Communicate with the participants regarding administrative, financial and practical guidelines, and ensure that these are all adhered to
5. Set the schedule for the Orientation Session with the participants

STEP 0 | Preparation
Activity: Communication with the participants
Approach: Online
Who leads: Facilitator
Tools: Email Communication and Learning Platform
Date: 1 month before the Orientation Session
Time Needed: Flexible

A. Agenda:
   • Officially welcome the participants to the learning programme
   • Explain the roles assigned: mentor, mentee, and facilitator

Step 0 | Preparation
Activity: Communication with the participants
Approach: Online
Who leads: Facilitator
Tools: Email Communication and Learning Platform
Date: 1 month before the Orientation Session
Time Needed: Flexible

Agenda:
• Officially welcome the participants to the learning programme
• Explain the roles assigned: mentor, mentee, and facilitator
• Provide instructions on the learning platform
• Ensure the completion of the Benchmarking Survey
• Set a date for the orientation session

Input:
• Benchmark survey from mentor and mentee
• Confirmation of availability from mentor and mentee

Output:
• Date for the orientation session

What are the responsibilities of the facilitator?

Peer Learning Programme

1. Participate in the learning programme and attend all four steps: Getting Started, Working Together, Meeting Up, and Moving Forward
2. Write a summary of the proceedings of each step of the learning programme in preparation for the finalisation of the Learning Plan

STEP 0 | Preparatory Steps
1. Register in the Learning Platform (you will receive and invitation from Climate KIC)
2. Get familiarised with the structure of the learning programme and the materials
3. Understand the learning objectives of the mentee, and the experience of the mentor
4. Communicate with the participants regarding administrative, financial and practical guidelines, and ensure that these are all adhered to
5. Set the schedule for the Orientation Session with the participants

STEP 1 | Getting Started
1. Instruct the participants about the Orientation Session (how to attend and prepare)
2. Ensure that the mentor and the mentee have prepared their presentations
3. Ensure that the mentor has filled out the Step 1 of the Learning Plan
4. Facilitate the Orientation Session
5. Provide instructions for the next steps and be available for questions or clarifications
6. With the mentor and the mentee, set the date for the next step: Working Together

STEP 2 | Working Together
1. Instruct the participants about the Plan Development session
2. Ensure that the mentee has filled out the Step 2 of the Learning Plan
3. Facilitate the Learning Plan Development session by supporting the creation of the Learning Objectives
4. With the mentor and the mentee, set the date for the next step: Meeting Up

STEP 3 | Meeting Up
1. Attend the Peer Mentoring Visit, and ensure that the participants have made the necessary preparations
2. Ensure that the planned activities support the achievement of the learning objectives
3. Make travel and hotel arrangements based on financial guidelines: provide a record of expenses for reimbursement purposes to the finance coordinator (as described in Step 3)
4. With the mentor and the mentee, set the date for the next step: Moving Forward

Moving Forward
1. Instruct the participants about the Transferability & Evaluation session
2. Ensure the mentor and the mentee have filled out the Step 4 of the Learning Plan
3. Carry out the Transferability & Evaluation session
4. Gather Evaluation for the learning programme
5. With the mentor and mentee, ensure the completion of the Learning Plan
Step 1 | Getting started

For each peer mentoring programme, there will be a formal orientation via an online webinar session led by the facilitator. Both mentor and mentee should attend this session.

When is the orientation session and how long will it take?
The orientation session should take place in Month 1 of the learning programme and lasts around 1-4 hours.

What is needed from the participants before the Orientation session?
- The facilitator should inform participants about the date and webinar link/code for the orientation session.
- The mentor and the mentee need to prepare 1-2 slides about their experience.
- The mentor should send, to the facilitator and the mentee, a presentation about his/her experience and projects implemented with the financing scheme.
- All participants need to check if their computers are compatible with the GoToMeeting system (more information at https://support.logmeininc.com/gotomeeting), which will be used for the session.

Before the session, if there are any questions or clarifications, the mentor and mentee can communicate with the facilitator via email or through the learning platform.

What is the agenda of the Orientation session?
This session serves as a formal introduction to the learning programme and to introduce the participants to each other, enables the clarification on roles and responsibilities, and provides further instructions to the learning programme.

The mentee can briefly present what the specific learning objectives are, while the mentor will present his/her experience. Both mentor and mentee can prepare questions or clarifications on what the mentee needs or what the mentor can provide.

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**Table: Indicative structure of the Orientation session**

<table>
<thead>
<tr>
<th>Indicative structure</th>
<th>Who leads?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction to the PROSPECT Programme</td>
<td>Facilitator</td>
</tr>
<tr>
<td>• Overview of booklet and module</td>
<td></td>
</tr>
<tr>
<td>• Overview of the Learning Plan</td>
<td></td>
</tr>
<tr>
<td>• Reminder to make notes during all sessions for the evaluation of the programme</td>
<td></td>
</tr>
<tr>
<td>• All participants need to check if their computers are compatible with the GoToMeeting system (more information at <a href="https://support.logmeininc.com/gotomeeting">https://support.logmeininc.com/gotomeeting</a>), which will be used for the session.</td>
<td></td>
</tr>
<tr>
<td>Introduction of the participants</td>
<td>All</td>
</tr>
<tr>
<td>• 1-2 slides presentation each</td>
<td></td>
</tr>
<tr>
<td>Mentor presents his/her experience on the financing scheme</td>
<td>Mentor</td>
</tr>
<tr>
<td>• What is the financing scheme</td>
<td></td>
</tr>
<tr>
<td>• Projects developed using the financing scheme</td>
<td></td>
</tr>
<tr>
<td>• Stakeholders involved</td>
<td></td>
</tr>
<tr>
<td>• Main factors for success</td>
<td></td>
</tr>
<tr>
<td>• Main barriers/difficulties</td>
<td></td>
</tr>
<tr>
<td>Q &amp; A</td>
<td>All</td>
</tr>
<tr>
<td>Next steps and practical instructions:</td>
<td>Facilitator</td>
</tr>
<tr>
<td>• Learn each other's context</td>
<td></td>
</tr>
<tr>
<td>• Setting the date</td>
<td></td>
</tr>
<tr>
<td>End of orientation session</td>
<td></td>
</tr>
</tbody>
</table>
Step 2 | Working together

In this step, mentor and mentee define together the learning objectives of the learning programme, which will be crucial for the creation of the peer mentoring activities conducted in Step 3. During the Learning Plan Development session, the mentee presents his/her project(s) and the main questions/doubts about the financing scheme (having in mind the projects and experience previously presented by the mentor). Other webinar sessions can be set up during Step 2, if necessary, to further define and finalise the learning objectives as well as come up with ideas for the learning activities to be conducted during the peer mentoring visit.

When will these activities take place and how long will it take?
The activities can take place on Months 2 – 3 of the peer mentoring programme. The webinar session is estimated to last 1-4 hours.

What is needed from the participants before the Learning Plan Development session?

• The facilitator should inform participants about the date and webinar link/code for the Learning Plan Development session and ensure that the updated Learning Plan and other materials are uploaded in the Learning Platform (or sent via email) within two weeks after the orientation session.
• The mentee should fill in the Step 2 of the Learning Plan and upload it to the Learning Platform (or send it by email to all participants). S/he can also provide materials about the project(s) that specifically show the type of advice needed from the mentor, and also check the module’s handbook, available in the Learning Platform, for guidance.
• The mentor should read the Step 2 of the Learning Plan developed by the mentee.

The mentor and the mentee can also ask for clarifications via the Learning Platform or through email communication.

<table>
<thead>
<tr>
<th>Learning Plan Development (online)</th>
<th>1-4 hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Indicative Structure</strong></td>
<td><strong>Who leads?</strong></td>
</tr>
<tr>
<td>Introduction</td>
<td>Facilitator</td>
</tr>
<tr>
<td>• Reminder: take notes of the session for the evaluation of the programme (Step 4)</td>
<td></td>
</tr>
<tr>
<td>Mentee presents projects and needs</td>
<td>Mentee</td>
</tr>
<tr>
<td>• Description of project(s)</td>
<td></td>
</tr>
<tr>
<td>• List of questions/doubts to be addressed during the visit by the mentor</td>
<td></td>
</tr>
<tr>
<td>• Other relevant topics</td>
<td></td>
</tr>
<tr>
<td>Q&amp;A</td>
<td>All</td>
</tr>
<tr>
<td>All</td>
<td></td>
</tr>
<tr>
<td>Definition of the learning objectives</td>
<td>Mentor and mentee</td>
</tr>
<tr>
<td>Next steps and practical instructions for Step 3</td>
<td>All</td>
</tr>
<tr>
<td>• Set date of the visit</td>
<td></td>
</tr>
<tr>
<td>• Address possible travel and accommodation options</td>
<td></td>
</tr>
<tr>
<td>• Mentor estimates a date to present the first draft of the visit’s agenda (learning activities, lecturers, and overall programme)</td>
<td></td>
</tr>
</tbody>
</table>
Step 3 | Meeting up

Peer mentoring entails one peer mentoring visit where the mentor and mentee meet and work further together to achieve the learning objectives through in-depth mentoring sessions. In peer mentoring, the host is the mentor.

When is the peer mentoring visit and how long will it take?
The peer mentoring visit can take place during Months 4-6 of the learning programme, but can also happen before in case the learning process is going fast and all participants agree. A peer mentoring visit should take 2 days, plus an additional (1) day of travel for the mentee.

What is needed from the participants before the peer mentoring visit?
• The mentor should prepare practical information for travel of the mentee and facilitator (e.g. directions to the venue, suggestions for hotels, information on public transport), and also plan and organise the visit, by defining the learning activities, lecturers (stakeholders can be invited), social events, venue, food, and logistics based on a budget for reimbursement afterwards.
• At least two weeks before the peer mentoring visit, the mentor should fill in the Step 3 of the Learning Plan with the draft agenda of the peer mentoring visit, and upload it on the Learning Platform or send it by email to the facilitator and the mentee.
• The draft agenda of the Peer Mentoring Visit should be agreed upon and finalised a week before the peer mentoring visit by all participants.
• The mentee should book travel and accommodations, based on a budget for reimbursement afterwards.
• The facilitator should coordinate with the mentor and mentee regarding the structure of the peer mentoring visit, and document the visit by writing case studies/articles about the projects and experience exchanged, as well as take pictures.

What is the agenda for the peer mentoring visit?
The mentor will organise the peer mentoring visit and prepare more in-depth mentoring sessions, such as workshops or discussions, for the mentee to learn from the mentor’s experiences. The mentor can also invite relevant stakeholders to the peer mentoring visit (e.g. public authorities, universities, research institutes etc.). Likewise, the mentee can monitor the extent the learning objectives are being met and further provide feedback for the mentor. During the visit, the mentee should collect information for the Step 3 of the Learning Plan and the transferability session (Step 4 "Moving forward").

At the end of the peer mentoring visit, the mentor and mentee should schedule a discussion session which can focus on whether the objectives for the peer mentoring visit were met, as well as the next steps. Here, both mentor and mentee are instructed to disseminate the results of the peer mentoring visit back to their organisations. Lastly, the facilitator sets the date for the last step - “Moving Forward”. 
### Example of Peer Mentoring Visit agenda

**Peer Learning Objective:** To understand the basics of energy performance contracting (EPC) for energy renovation of public buildings.

#### Day 1 | Seminar and workshops

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Expert</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.00</td>
<td>Introduction: Welcome, introduction to participants and objectives</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>10.00</td>
<td>Introduction to EPC: Energy requirements and standards for public buildings</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>11.00</td>
<td>Coffee break</td>
<td></td>
</tr>
<tr>
<td>11.15</td>
<td>Refurbishments of public buildings: Step by step</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>12.30</td>
<td>Lunch at (restaurant, address)</td>
<td></td>
</tr>
<tr>
<td>14.00</td>
<td>Energy accounting, building renovation, and EPC in public buildings</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>15.30</td>
<td>EPC: step by step workshop</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>16.30</td>
<td>Coffee break</td>
<td></td>
</tr>
<tr>
<td>17.00</td>
<td>Q&amp;A and finalisation</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>18.00</td>
<td>Dinner at (restaurant, address)</td>
<td></td>
</tr>
</tbody>
</table>

#### Day 2 | Site visits

<table>
<thead>
<tr>
<th>Time</th>
<th>Site Visit</th>
<th>Site Details</th>
<th>Expert</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.00</td>
<td>Site visit 1: Local School</td>
<td>Energy optimization in the local school</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>9.30</td>
<td>Site visit 1: Local School</td>
<td>Energy optimization in the local school</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>12.30</td>
<td>Lunch at (restaurant, address)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.00</td>
<td>Site visit 2: Municipal office building</td>
<td>Energy efficiency through EPC</td>
<td>Name, position, organisation</td>
</tr>
<tr>
<td>17.00</td>
<td>Q&amp;A and finalisation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>18.00</td>
<td>End of site visit</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
How to make the trip more sustainable?

Suggestions for the travel:
- Turn off — and unplug! — lights and electronics.
- Turn down the thermostat.
- Walk, bike, or take public transportation means.
- Rent an electric car or a hybrid (and share your ride).
- Estimate your travel carbon print with the Eco Passenger.org

During Your Stay:
- Book “eco-accommodation” or consider staying with family or friends instead of a hotel.
- At the accommodation, try to conserve energy and water.
- Find food places that stock organic product supplied by local farmers.

What is the budget for the mentor and the mentee?

The mentee has a maximum budget of 600 euros for travel and accommodations for 3 days, broken down into 2 days for the peer mentoring visit and 1 day for travel (back and forth). On the other hand, the mentor – as the host city - will have a maximum budget of 270 for course materials, food and refreshments and transport of 3 participants: mentor, mentee, and facilitator. The participants will be reimbursed based on the real costs upon receipt of the invoice by the financial coordinator.

<table>
<thead>
<tr>
<th>Cost Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Travel cost (including accommodation)</td>
<td>600</td>
</tr>
<tr>
<td>Food and refreshments</td>
<td>150</td>
</tr>
<tr>
<td>Transport</td>
<td>100</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>600</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cost Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course materials</td>
<td>20</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>270</strong></td>
</tr>
</tbody>
</table>

The mentor, mentee, and facilitator should provide all the original receipts of the expenses, boarding tickets of flights and/or trains, as well as bank details to the finance coordinator for reimbursement afterwards. Participants can use the sample invoice provided in the Learning Plan.

What is needed from the participants after the peer mentoring visit?

- **Both mentee and mentor** should fill in the “Take-away from the visit” section on the Learning Plan.
- The mentee should also describe his/her impressions about the financing scheme on the “Rethinking the financing scheme” section on the Learning Plan.
- The mentor can proactively assist the mentee in achieving their learning objectives even after the visit. To sustain the interaction, mentor and mentee can use the Learning Platform or other means for communication (e.g. email).
- All learning participants should prepare an invoice with the original receipts for reimbursements and send these to the finance coordinator. After 2-4 weeks, the finance coordinator will reimburse the expenses of all participants through bank transfer.
- The facilitator should ensure that the mentor and mentee follow the financial guidelines.
- Both mentor and mentee should disseminate back the results of the peer mentoring visit back to their organisations.

The table below represents the budget breakdown for the mentor and mentee.

<table>
<thead>
<tr>
<th>Budget for mentee</th>
<th>Budget for mentor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Item</td>
<td>Amount</td>
</tr>
<tr>
<td>Travel cost (including accommodation)</td>
<td>600</td>
</tr>
<tr>
<td>Food and refreshments</td>
<td>150</td>
</tr>
<tr>
<td>Transport</td>
<td>100</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>600</strong></td>
</tr>
<tr>
<td>Cost Item</td>
<td>Amount</td>
</tr>
<tr>
<td>Course materials</td>
<td>20</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>270</strong></td>
</tr>
</tbody>
</table>
Step 4 | Moving Forward

The main objective of Step 4 is to reflect on how the mentee can apply the knowledge gained during the visit, taking into consideration the context of his/her city/region and factors that might constrain the development of the financing scheme. This final engagement is called Transferability & Evaluation session and will happen via online webinar. In this step, mentor and mentee will finalise the Learning Plan with the support of the facilitator. After the webinar, all participants should also fill out a survey to evaluate the learning programme (links to the surveys will be provided by the facilitator).

When will this activity take place and for how long?
It depends on how fast the learning programme is being implemented. However, it should take place on Months 7-9 of the learning programme, the latest. This online engagement is for 1-4 hours.

What is needed from the learning participants before this activity?
- The mentee should fill in the sections directed to the mentee in the Step 4 of the Learning Plan and upload the updated version on the Learning Platform (or send it by email to the facilitator and the mentor).
- The mentor should read the Step 4 developed by the mentee, and fill in the sections directed to the mentor.
- The facilitator should ensure the mentor and the mentee have filled out the Step 4 of the Learning Plan and instruct the participants about the evaluation of the learning programme.

What is the indicative structure for this activity?
The learning facilitator will lead the activity with both mentor and mentee in attendance.

<table>
<thead>
<tr>
<th>Transferability &amp; Evaluation session (online)</th>
<th>1-4 hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indicative structure</td>
<td>Who leads?</td>
</tr>
<tr>
<td>Introduction to the activity</td>
<td>Facilitator</td>
</tr>
<tr>
<td>Transferability analysis (presentation and feedback)</td>
<td>Mentor and mentee</td>
</tr>
<tr>
<td>Q &amp; A</td>
<td>All</td>
</tr>
<tr>
<td>Evaluation of the learning programme</td>
<td>Facilitator</td>
</tr>
<tr>
<td>Finalisation of Learning Plan</td>
<td>All</td>
</tr>
<tr>
<td>End of peer learning programme</td>
<td></td>
</tr>
</tbody>
</table>
The PROSPECT project has received funding from the European Union’s Horizon 2020 research and innovation programme, under grant agreement no. 752126.